



Part-Time Tasting/Event and Distributor Liaison Associate

Classification: Non-Exempt

Supervisor: Aja Brothers

01/22/2020

Job Overview

2 Towns Vision:

We aspire to create craft cider that is accessible to the people, utilizing the most advanced cider making standards, and quality Northwest ingredients, without being afraid to do things a little differently. Much like our product, 2 Towns as a company is fun, unique, and filled with energy. Our crew makes what we do possible, and we are committed to fostering an environment of fairness, empowerment, and security.

Job Summary:

Tasting Event Associates are responsible for providing top-notch customer service to 2 Towns Ciderhouse accounts and customers. Duties include setting up tasting events, greeting customers, offering samples, maintaining a clean and safe public space. This up to 20 hours/week part-time position will be expected to work evenings, Fridays, Saturdays, and occasional Sundays.

Essential Duties & Responsibilities

- Speak enthusiastically and knowledgeably about all 2 Towns Ciderhouse ciders educating the public about the company and its products.
- Coordinate with demonstration and promotional event hosts.
- Pour cider at tasting events.
- Work to sell in additional SKU's and or cases into accounts that tastings/events are conducted in
- Manage tasting tents at promotional events.
- Check IDs of booth visitors and ensure cider is served only to those who are legal (of age and not already intoxicated) to taste cider. Verify that all those who participate in a tasting are 21 or over.

- Handle cash and card transactions.
- Maintain an inventory of apparel and other supplies as needed. Alert manager to needs and issues as they arise.
- Provide the best service possible to customers.
- Maintain stringent cleaning standards.
- Assist Chicago sales representative with Distributor presentations
- Coordinate with Distributor and Distributor Sales Representatives as requested when asked by 2 Towns Chicago Sales Representative, especially when 2 Towns Chicago Sales Representative is working in remote markets.
- Keep a clean and organized working environment.
- Adhere to all policies outlined in the Employee Handbook, as well as all company safety policies and procedures.
- Other tasks assigned by manager.

Desired Skills and Abilities

- Background in beverage sales or other sales field
- Proven organizational skills
- Excitement for craft beverages, with a thirst for knowledge about the hard cider and craft beverage industry
- Motivation to make a difference in an entrepreneurial environment
- Ability to retain confidential company knowledge
- Ability to work with honesty and integrity
- Friendly professional attitude and social skills
- Strong team player qualities
- Ability to work independently
- Excellent time management skills
- Extremely flexible in both schedule and duties
- Passionate about craft beverage industry (Cider, Beer, Wine, Mead)
- Able to work evenings and weekends
- Proficiency with Microsoft Office suite of products

Required Minimum Qualifications

- Access to transportation and comfortable with driving in the greater Chicago area
- Must have and maintain
- Must be able to lift 55lbs using one's own strength, as well as laterally move 175 pounds using assistive devices such as a hand truck or pallet jack
- Must be at least 21 years of age
- Must possess a current alcohol server's permit (Illinois Basset Alcohol Certification) and a food handler's card
- 1 year alcohol service experience

- High school diploma or equivalent
- Friendly and approachable
- Punctual and reliable
- Ability to work in a fast paced environment
- Ability to adapt to a constantly changing environment, and make the best of each unique situation, in a rapidly growing startup company
- Great organizational skills
- Excellent attention to detail
- Ability to prioritize tasks and multi-task
- Demonstrated previous experience serving customers
- Positive attitude and cheerful disposition
- Ability to work both independently as well as a team player
- Adhere to 2 Towns safety policies and procedures at all times.
- Observe and follow all policies described in the Employee Handbook.

Physical Demands

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is regularly required to stand; walk; use hands to finger, handle, or feel and talk or hear. The employee is frequently required to reach with hands and arms and taste or smell. The employee is occasionally required to sit and stoop, kneel, crouch, or crawl.

The employee must regularly lift and/or move up to 10 pounds, frequently lift and/or move up to 25 pounds, and occasionally lift and/or laterally move up to 175 pounds with an assistive device. Specific vision abilities required by this job include close vision, distance vision, color vision, peripheral vision, depth perception and ability to adjust focus.

Work Environment

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. The noise level in the work environment is moderate to loud most of the time.

Compensation and Benefits

2 Towns Ciderhouse offers competitive wages that will be determined by experience. Part-time employees working consistently more than 20 hours per week enjoy a 70% discount on 2 Towns products and quarterly merchandise credit. They are also provided with company matched 401k, profit sharing opportunities, paid sick leave, and paid time off. Benefit eligibility is dependent on job classification and hours worked. Complete details are outlined in the 2 Towns Ciderhouse Employee Handbook.

To Apply

Please submit the following information to jobs@2townsciderhouse.com:

1. Your resume
2. A cover letter that describes any previous alcohol serving experience

Resumes submitted without cover letters will not be considered. Please, no phone calls about this position. 2 Towns Ciderhouse is an equal opportunity employer.